Providing Specialized Care in the Healthcare Real Estate Market



HEALTHCARE CAPITAL MARKETS

CUSHMAN & WAKEFIELD



National Coverage

Our Healthcare Capital Markets experts deliver national expertise and local market intelligence to unlock potential for every healthcare opportunity.

Our team advises investors, both private and institutional, on acquisition, disposition, and debt & equity strategies for healthcare real estate assets across the continuum of care. Additionally, we assist healthcare providers including hospitals, health systems, and physician groups with strategic capital planning (including monetization of non-core real estate), and the developer selection process.

Collaboration = Results

Healthcare Capital Markets experts work hand-in-hand with the 300+ members of the firm's Healthcare Advisory Practice and 550+ members of the firm's Capital Markets Division globally.

Healthcare Advisory Practice includes real estate advisors from every major market, drawn from a variety of disciplines including consulting, leasing, project management, property/ facilities management, and valuation.





Our Team Takes a Full-Service Approach

ACQUISITIONS / DISPOSITIONS

Our team analyzes properties and portfolios, creates a compelling investment thesis and sales package, and aggressively markets your assets.

BROKER OPINION OF VALUE

We evaluate assets and their market position to determine the best execution strategy.

DEBT FINANCING

We customize a plan of financing and solicit proposals from an extensive group of established lender relationships, including:

- Debt Funds
- Credit Unions
- Domestic and Foreign Banks
- Hedge Funds
- Insurance Companies
- CTL Financing
- Mezzanine Funds
- Ground Lease Financing
- Pension Funds
- REITs
- CMBS

RECAPITALIZATIONS

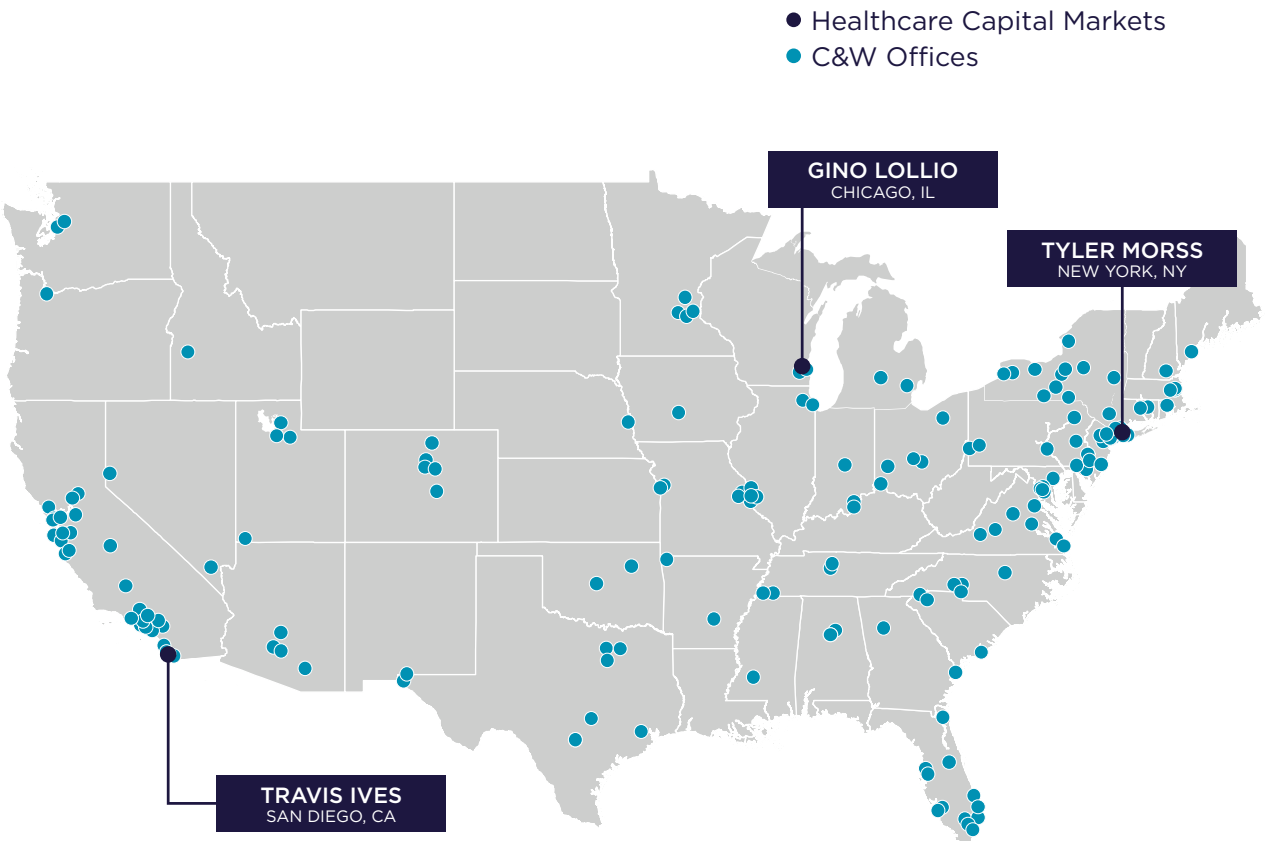
We help you and your current lenders and investors assess value and find a financial structure that will meet investor goals and allow continuity of operation and ownership.

EQUITY CAPITAL / JOINT VENTURES

We present your company and financial proposal to qualified investors throughout the country.

DEVELOPER SELECTION

We facilitate a competitive process to identify strategic development partners and negotiate optimal terms on your behalf.







Parkway MOB Portfolio
Roseville, CA
287,539 SF

Cushman & Wakfield's Healthcare Capital Markets Team

$2.9B+
SOLD

316
PROPERTIES

Representative Projects



GenesisCare Radiology Oncology Portfolio
AL, FL, WV, CA, NC, RI, MA
132,553 SF



21st Century Oncology Portfolio
FL, CA, NV, WY, KY
224,150 SF



Memorial Hermann Katy Medical Complex
Katy, TX
180,066 SF



Pomerado Outpatient Pavilion
Poway, CA
160,394 SF



Southwest Houston Medical Office Portfolio
Houston, TX
146,651 SF



Ironwood Cancer & Research Centers Portfolio
Phoenix, AZ
146,245 SF

Representative Projects



Wisconsin Medical Office Portfolio
Milwaukee, WI (4 Locations)
112,322 SF



South Carolina Oncology Associates
Columbia, SC
119,945 SF



Eating Recovery Center
Plano, TX
101,000 SF



Bronson Lakeview Outpatient Center
Paw Paw (Kalamazoo), MI
100,321 SF



Dermatology Associates of Wisconsin Portfolio
Manitowoc, WI
93,142 SF



Park Terrace Health Center
San Diego, CA
82,183 SF

Illinois Bone & Joint Institute Portfolio
Chicagoland, IL | 401,428 SF



Representative Projects



Physicians' Primary Care of Southwest Florida Portfolio
SW Florida (6 Locations)
81,541 SF



Paseo Summit
Carlsbad, CA
74,000 SF



Tustin Rehabilitation Hospital
Tustin, CA
73,180 SF



7450 Sand Lake Commons
Orlando, FL
73,000 SF



Orlando Health Portfolio
Orlando, FL
59,644 SF



EVGHA Portfolio
Chandler/Gilbert, AZ
39,305 SF



We provide global reach with healthcare expertise combined with local market intelligence.

About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in nearly 400 offices and 60 countries. In 2024, the firm reported revenue of $9.4 billion across its core service lines of Services, Leasing, Capital markets, and Valuation and other. Built around the belief that *Better never settles*, the firm receives numerous industry and business accolades for its award-winning culture.
For additional information, visit **www.cushmanwakefield.com**.

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