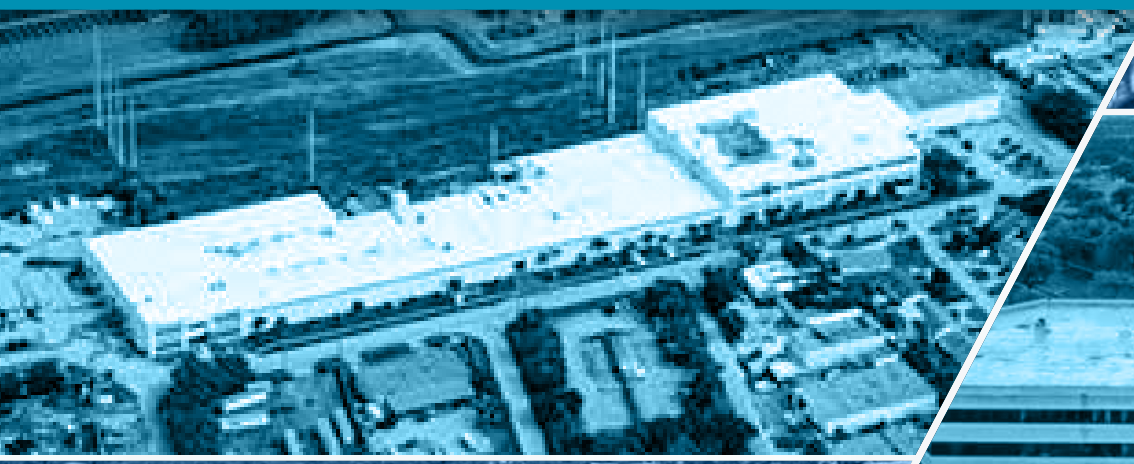


EDSF

EQUITY, DEBT & STRUCTURED FINANCE









2023

AN OVERVIEW OF TEAM CAPABILITIES

A **selection** of Cushman & Wakefield's Florida Equity, Debt & Structured Finance team's **resumes** and **financing** transactions

CUSHMAN & WAKEFIELD

TEAM OVERVIEW

OUR TEAM provides "institutional" quality service to real estate investors. Clients enjoy our experience, lender contacts and ingenuity in creating solutions for their financing needs. We place our clients first and provide personalized service to ensure they get the best loan terms for their investments.

Our professionals have the experience, contacts, and ingenuity to create solutions for complex capital structures and circumstances. With specific experience in the office, industrial, multi-housing, retail, self storage and hotel sectors, our team is able to provide underwriting and funding for all asset types including those mentioned below:



PROPERTY TYPES

- Office
  (Traditional & Medical)
- Industrial
- Retail
- Self Storage
- Multi-Family/Apartments
- Hospitality/Hotels



LOAN TYPES/ LENDERS

- Perm
  - » Life companies
  - » Conduit (CMBS)
  - » Banks/Credit Unions
- Bridge Loans
- Mezzanine Loans
- Construction/Development
- Preferred & Joint Venture Equity



FEATURES

- Non-recourse
  (no guaranties)
- Flexible Prepayment
- Fixed Low Rates for
  up to 30 years
- Amortization Options
  including interest only

"Just wanted to tell you once again what an amazing job you did. You have gained a new client for life. You are by far the best mortgage banker I have ever dealt with. Your attention to detail and concern for my financial well being went beyond just getting a great loan and it does not go unnoticed. I am very happy to see that a friend like you is doing something he loves and does it well. Thank you once again."

— Michael Klinger
Managing Member
Saber Real Estate Advisors, LLC

TEAM MEMBERS

EDSF FLORIDA



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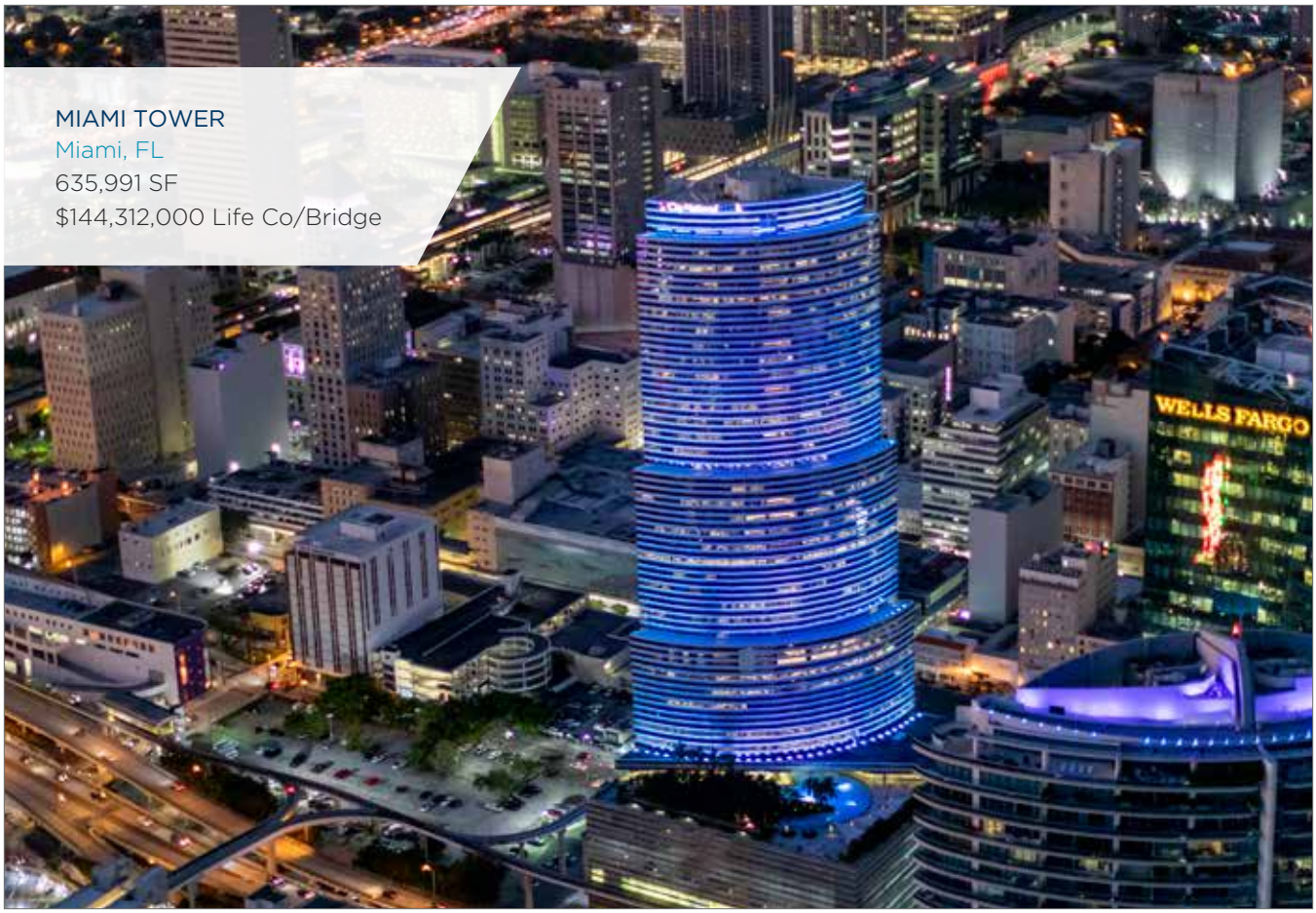
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Office



MIAMI TOWER
Miami, FL
635,991 SF
$144,312,000 Life Co/Bridge



ONE BOCA PLACE
Boca Raton, FL
277,390 SF
$65,800,000 Bank/Bridge



DOLPHIN CORPORATE PARK
Doral, FL
164,509 SF
$33,300,000 Bank/Perm



JUPITER INNOVATION CENTER
Jupiter, FL
186,664 SF
$36,000,000 Debt Fund/Bridge

Office



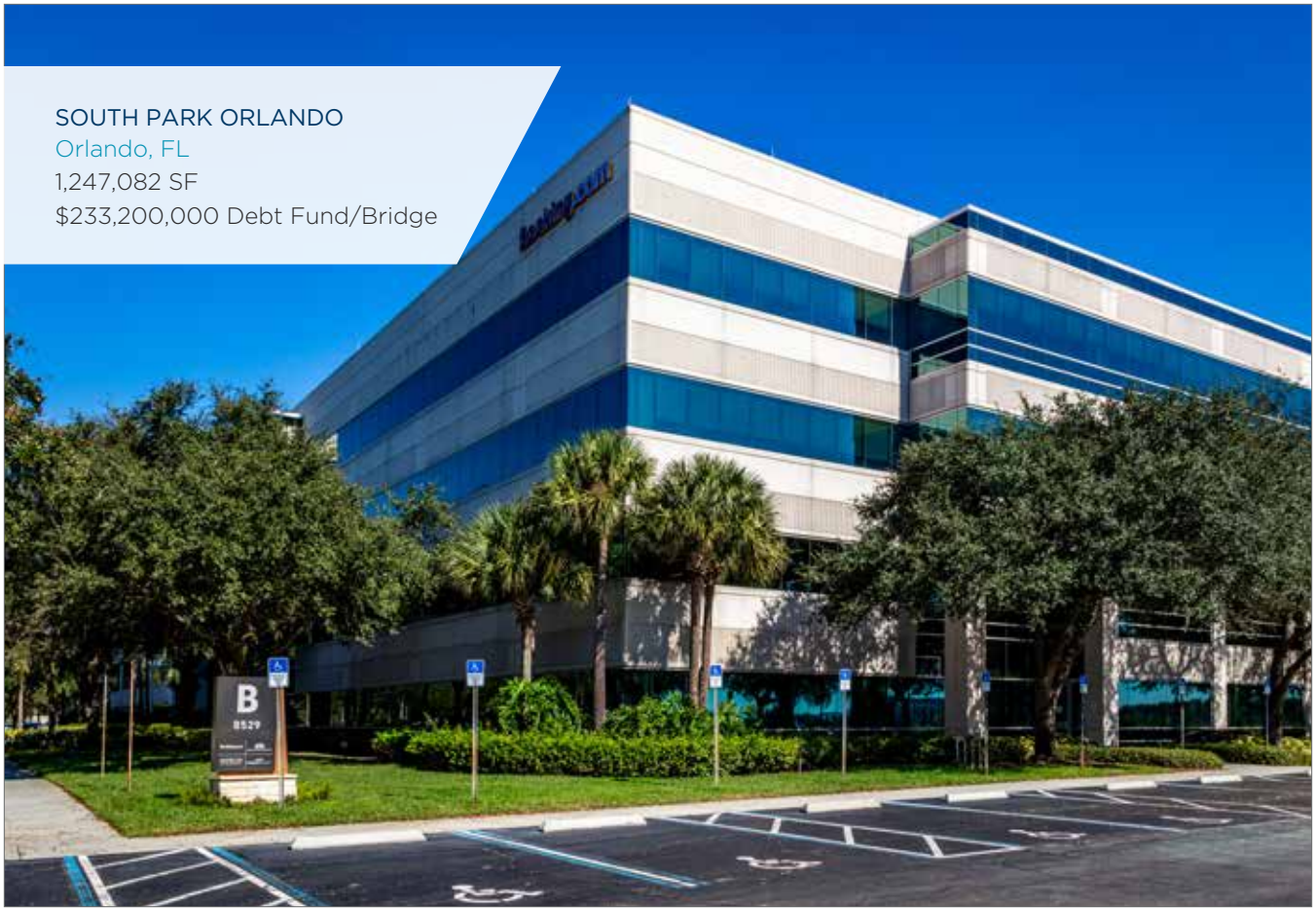
HORIZONS OFFICE CENTER
West Palm Beach, FL
69,094 SF
$9,975,000 Bank/Bridge



INTERNATIONAL PARK
& BLUE LAKE CENTER
Birmingham, AL
377,921 SF
$41,190,000 CMBS



YOSEMITE OFFICE PLAZA
Denver, CO
126,436 SF
$9,700,000 CMBS



SOUTH PARK ORLANDO
Orlando, FL
1,247,082 SF
$233,200,000 Debt Fund/Bridge

Office



WATERFORD ATRIUM
Miami, FL
498,073 SF
$93,935,000 Life Co/Bridge



MERIDIAN 589
Tampa, FL
250,000 SF
$30,100,000 Debt Fund/Bridge



GREENBRIER TOWERS I & II
Chesapeake, VA
171,714 SF
$13,500,000 CMBS



SAWGRASS VILLAGE
Sunrise, FL
112,456 SF
$21,250,000 CMBS

Office



PEMBROKE POINTE 880
Miramar, FL
143,535 SF
$22,700,000 Life Co/Perm



DEL MAR MEDICAL PARK
Boca Raton, FL
101,014 SF
$17,100,000 Bank/Bridge



PHOENIX BUSINESS PARK
Atlanta, GA
110,607 SF
$7,200,000 CMBS



CITYPLACE TOWER
West Palm Beach, FL
295,933 SF
$101,750,000 Life Co/Perm

Office



CENTRE AT STIRLING
Cooper City, FL
64,436 SF
$9,350,000 CMBS



960 HARVEST DRIVE
Philadelphia, PA
130,942 SF
$7,500,000 Insurance Co/Bridge



1615 & 1625 DELRAY CENTRAL
Delray Beach, FL
175,965 SF
$29,695,000 Bridge



BANK OF AMERICA TOWER
Boca Raton, FL
111,766 SF
$32,500,000 Bank/Bridge

Office



MCKESSON
Jacksonville, FL
120,407 SF
$43,850,000 Bank/Perm



SIEMENS QUAD III
Orlando, FL
226,548 SF
$35,100,000 Bank/Shariah Compliant



RIVERWALK CENTER
Jupiter, FL
35,342 SF
$9,100,000 CMBS



THE ARBORS OFFICE PARK
Delray Beach, FL
174,856 SF
$17,200,000 REIT/Bridge Loan

Office



FLAGLER CORPORATE PARK
Miami, FL
147,533 SF
$20,750,000 CMBS & Mezzanine



EXECUTIVE COURTS AT JACARANDA
Plantation, FL
81,034 SF
11,550,000 Bank/Bridge

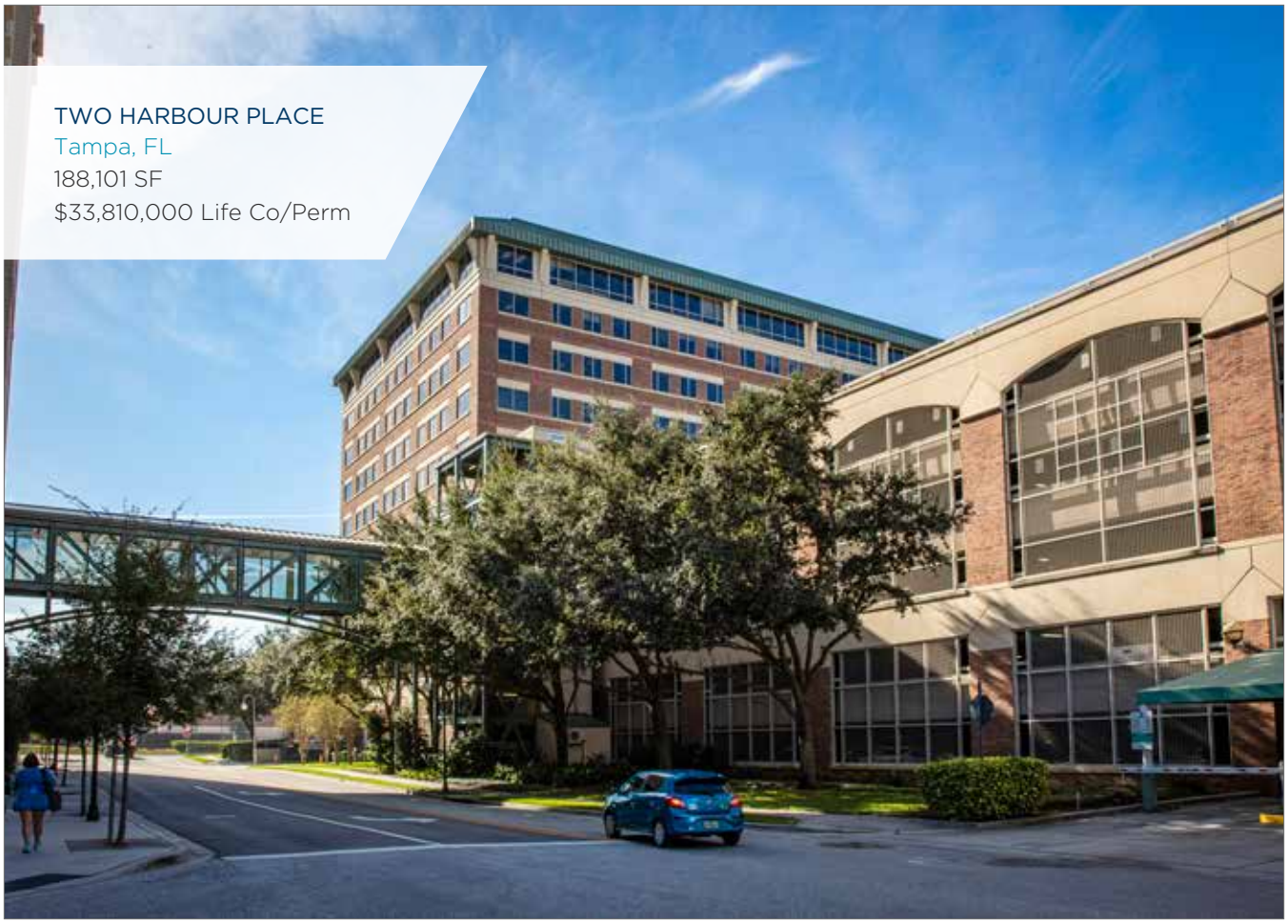


PORT ROYALE
Fort Lauderdale, FL
52,120 SF
$4,500,000 Bank/Perm



VENTURE CORPORATE CENTER
Hollywood, FL
253,742 SF
$46,300,000 REIT/Bridge

Office



TWO HARBOUR PLACE
Tampa, FL
188,101 SF
$33,810,000 Life Co/Perm



BOULDERS & MOOREFIELD PORTFOLIO
Richmond, VA
414,323 SF
$27,680,000 Bank/CMBS



CORPORATE CENTER AT THE GARDENS
Palm Beach Gardens, FL
114,123 SF
$25,350,000 Bank/Perm



COURTHOUSE PLACE
Ft Lauderdale, FL
66,260 SF
$11,886,000 Debt Fund/Bridge

Office



HILLSBORO CENTER
Deerfield Beach, FL
215,967 SF
$24,800,000 Bank/Perm



LEE VISTA CENTER
Orlando, FL
150,751 SF
$16,300,000 Bank/Perm



TWIN OAKS
Norfolk, VA
170,970 SF
$18,400,000 CMBS



KENDALL SUMMIT
Kendall, FL
173,611 SF
$34,000,000 Bank/Bridge



NORTHPOINT BUSINESS PLAZA
West Palm Beach, FL
79,438 SF
$7,395,000 CMBS



ONE WEST LAS OLAS
Fort Lauderdale, FL
33,450 SF
$9,600,000 Life Co/Perm

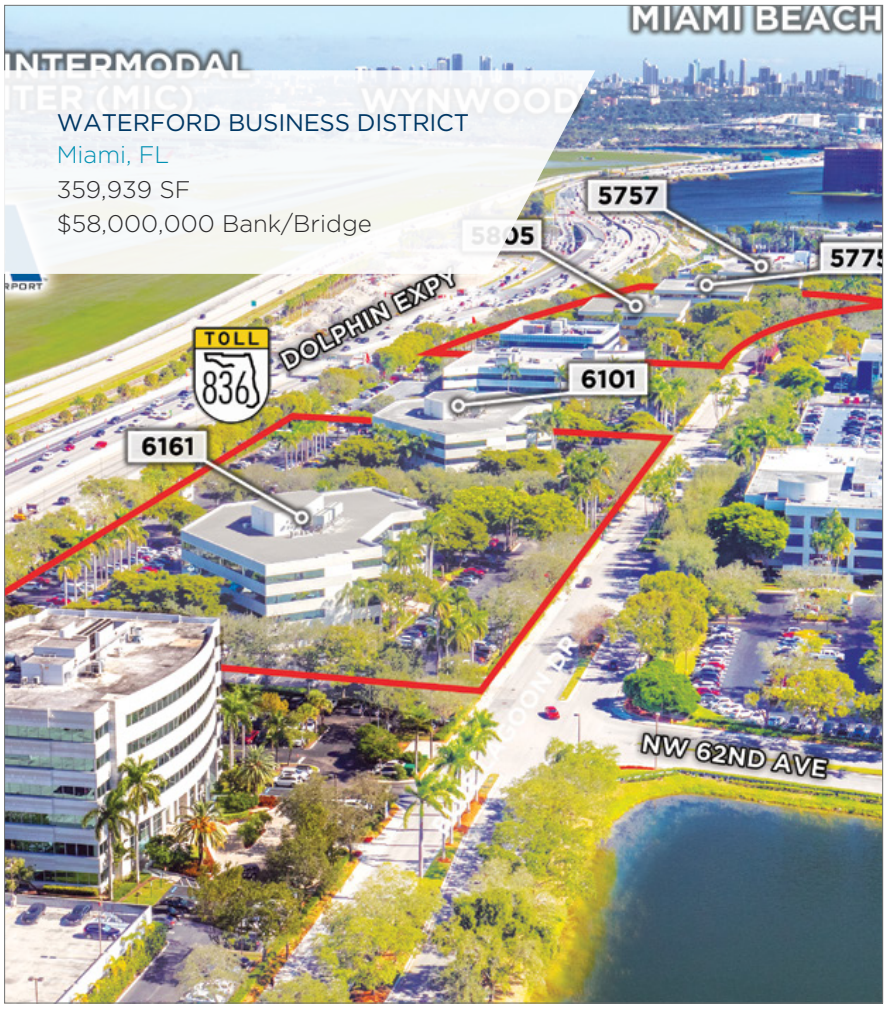
Office



LAKESIDE PLAZA
Ft. Lauderdale, FL
119,370 SF
$12,400,000 REIT/Bridge



HERON BAY
CORPORATE CENTER I & II
Coral Springs, FL
89,043 SF
$15,250,000 Bank/Perm



WATERFORD BUSINESS DISTRICT
Miami, FL
359,939 SF
$58,000,000 Bank/Bridge



MERIDIAN PREMIER CENTER
Tampa, FL
103,521 SF
$10,500,000 Bank/Perm



1499 PALMETTO PLACE
Boca Raton, FL
87,269 SF
$18,000,000 Debt Fund/Perm



METROCENTRE CORP CENTER
West Palm Beach, FL
105,607 SF
$7,000,000 Debt Fund/Bridge

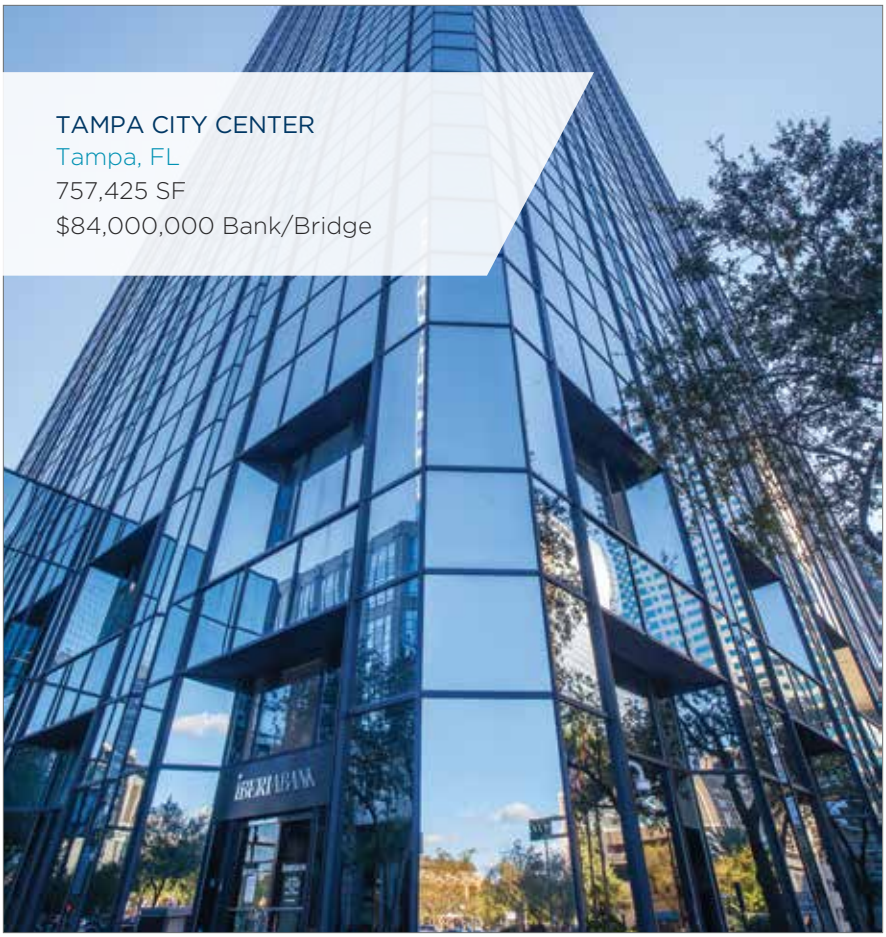
Office



HOLLYWOOD MEDICAL BUILDING
Hollywood, FL
57,815 SF
$6,350,000 CMBS



MIRAMAR TECH CENTER
Miramar, FL
56,710 SF
$13,560,000 CMBS



TAMPA CITY CENTER
Tampa, FL
757,425 SF
$84,000,000 Bank/Bridge



ADT HEADQUARTERS
Boca Raton, FL
171,500 SF
$28,600,000 Bank/Perm



1700 PALM BEACH LAKES
West Palm Beach, FL
113,965 SF
$18,400,000 Debt Fund/Bridge



BRANDYWINE CENTER I
West Palm Beach, FL
69,715 SF
$5,039,000 Bank/Bridge

Office



GARDENS POINTE
Palm Beach Gardens, FL
34,967 SF
$9,000,000 Life Co/Perm



CONGRESS OFFICE PARK
Delray Beach, FL
53,843 SF
$5,500,000 Life Co/Perm



TPG JACKSONVILLE PORTFOLIO
Jacksonville, FL
616,946 SF
$101,517,500 Bank/Perm

Industrial



CIRCOR/LAKELAND/MOFFIT
Tampa/Lakeland, FL
356,541 SF
$30,200,000 Bank/Perm



1601 HILL AVE
West Palm Beach, FL
142,082 SF
$17,498,000 Debt Fund/Bridge



SPRINGWOODS
BUSINESS CENTER
Austin, TX
77,985 SF
$10,600,000 Credit Union/Perm



Industrial



HAMPTON OAKS BUSINESS PARK & CENTER POINT BUSINESS PARK
Tampa, FL
405,732 SF
$54,435,000 xxxx



NORTHEAST FLORIDA INDUSTRIAL CENTER
Jacksonville, FL
782,025 SF
$27,050,000 Bank/Bridge



CTS ENGINES/SINTAVIA INDUSTRIAL PORTFOLIO
South Florida
134,757 SF
$27,000,000 Bank/Perm



CVS INDUSTRIAL
Orlando, FL
700,000 SF
$26,747,500 Bank/Perm

Industrial



CORAL SPRINGS
BUSINESS WAREHOUSE
Coral Springs, FL
85,850 SF
$5,860,000 CMBS



FAIRFAX INDUSTRIAL PARK
West Palm Beach, FL
125,400 SF
$6,000,000 Life Co/Perm



KING'S LANDING
Atlanta, GA
77,381 SF
$5,600,000 Life Co/Perm



POWERLINE BUSINESS PARK
Pompano Beach, FL
443,720 SF
$31,125,000 Life Co/Perm

Industrial



TRI-COUNTY BUSINESS PARK
Tampa, FL
492,235 SF
$30,000,000 Bank/Bridge



INNOVATION CENTER
AT LAKE MARY
Orlando, FL
562,758 SF
$21,600,000 Life Co/Perm



EXECUTIVE INDUSTRIAL PARK
Tampa, FL
201,620 SF
$11,400,000 Life Co/Perm



MERIDIAN GATEWAY
Tampa, FL
166,862 SF
$11,250,000 Bank/Perm

Industrial



BRIDGE POINT MIRAMAR
Miramar, FL
304,400 SF
$32,730,000 Debt Fund/Bridge



PARK CENTRAL
Pompano Beach, FL
184,387 SF
$11,200,000 Bank/Perm



WARTSILA BUILDING
Miami, FL
81,992 SF
$8,300,000 Life Co/Perm



OAKLAND PARK INDUSTRIAL
Oakland Park, FL
144,245 SF
$6,100,000 CMBS



OCALA DISTRIBUTION CENTER
Ocala, FL
2,013,567 SF
$102,000,000 Debt Fund/Bridge

Industrial



MIAMI FREEZER
Miami, FL
314,537 SF
$55,720,000 Life Co/Bridge



GARDENS INDUSTRIAL
Miami, FL
111,100 SF
$5,500,000 Life Co/Perm



SHOW MANAGEMENT
Ft. Lauderdale, FL
89,950 SF
$8,800,000 Life Co/Perm



LINTON CENTER
Delray Beach, FL
66,110 SF
$5,000,000 Life Co/Perm

Retail/Multifamily



FOUNTAINS OF MIRAMAR
Miami, FL
139,329 SF
$20,000,000 Life Co/Perm



CAPITAL WEST
Tallahassee, FL
87,776 SF
$4,750,000 CMBS



BOLTON PLAZA
Orange Park, FL
174,037 SF
$11,400,000 Bank/Perm



GOLDENROD MARKETPLACE
Orlando, FL
124,365 SF
$15,340,000 Bank/Perm

Retail/Multifamily



TURTLE RUN SHOPPES
Coral Springs, FL
79,433 SF
$9,100,000 Bank/Bridge



SOUTHWINDS APARTMENTS
Atlanta, GA
264,240 SF / 240 Units
$13,750,000 CMBS



COLLEGE SQUARE APARTMENTS
Davie, FL
54,400 SF / 64 Units
$6,200,000 Life Co/Bridge



1824 ALTON
Miami Beach, FL
109,961 SF
$26,050,000 CMBS



Jason Hochman, Executive Director

Professional Expertise

Jason Hochman is a member and partner of Cushman & Wakefield's South Florida Capital Markets Team and part of Cushman & Wakefield's international Equity, Debt and Structured Finance (EDSF) platform. He has more than 20 years of experience in commercial real estate finance and has participated in more than 28 million square feet of acquisition, development and other financing transactions during his career. His responsibilities on the team include business development and assisting clients with procurement of permanent, bridge and construction financing as well as joint venture equity investments for all asset classes. Prior to joining Cushman & Wakefield, he had a similar role as Vice President of Debt and Structured Finance at CBRE.

Jason previously worked as the Vice President of Acquisitions at Adler Kawa Real Estate Advisors and Adler Group with primary responsibility at the firms for the acquisition of office, industrial and retail investment properties throughout the United States. As the "quarterback" of the team, he led the efforts in acquiring properties worth more than $500 million in markets including Washington DC, Tampa, Orlando and South Florida, Nashville, TN, Houston, TX and Richmond, VA. In his role, he was the acquisitions liaison with the firms' board of directors and with joint venture partners. Prior to Adler, Jason was the Senior Vice President of Finance and Operations at Levitt Commercial, the commercial development division of Levitt Corporation. He was responsible for all financial functions of the firm and also oversaw the disposition of investment properties.

Jason is a NAIOP member, International Council of Shopping Centers (ICSC) member, and member of the Leadership Broward Foundation Class XXV. He earned a Bachelor of Science degree from the University of Pennsylvania's Wharton School with dual concentrations in Finance and Accounting.

Professional Affiliations

- Licensed Real Estate Broker, State of Florida
- Member, NAIOP
- Member, ICSC
- Member, Leadership Broward Foundation Class XXV

Education

- Bachelor of Science, University of Pennsylvania's Wharton Business School, (Dual concentrations in Finance and Accounting)



Ron Granite, Director

Professional Expertise

Ron Granite is a Director at Cushman & Wakefield's South Florida Capital Markets Team and part of Cushman & Wakefield's international Equity, Debt and Structured Finance (EDSF) platform. Mr. Granite brings 15+ years of experience in the commercial real estate industry inclusive of experience working in capital markets, portfolio management, asset management, leasing and finance. Throughout his career, he has been involved in near $2 billion in commercial real estate transactions including IPO's, commercial mortgages and commercial and multi-family acquisitions. Mr. Granite's role with the team includes business development and assisting clients with procurement of permanent, bridge and construction financing as well as mezzanine, preferred equity and joint venture equity investments for all asset classes.

Prior to joining Cushman & Wakefield, Mr. Granite worked at Eyzenberg & Company in a similar role and closed three commercial financing transactions during 2020. Prior, Mr. Granite worked at IRC Retail Centers as a portfolio manager and oversaw an approximate $1B valued retail portfolio, joint ventured with a sovereign pension fund. During his tenure, he was a key lead member in the restructuring and refinancing of approximate $180M in debt. Additionally, his role included overseeing the corresponding individual mortgaged debt and he worked with numerous banks on overall debt compliance. Prior to IRC Retail Centers, Mr. Granite worked as a Director at Brixmor Property Group in their portfolio management and finance group. He worked on various asset and portfolio level, capital expenditure and debt covenant financial projections as the company was acquired by The Blackstone Group and eventually taken public via IPO in October of 2013. Mr. Granite worked in the various aforementioned capacities also at institutions which included Rouse Properties, CBRE, Meridian Capital Group and Houlihan Parnes LLC.

Ron holds a Master's degree from New York University with a major in Real Estate Finance. Additionally, he attended University of Buffalo and Baruch College earning a degree in Business Administration and minor in Mathematics.

Professional Affiliations

- ULI, IVY and Stuyvesant Alumni Association
- Licensed Real Estate Broker, State of Florida
- Member, ICSC

Education

- New York University, MS in Real Estate Finance
- University of Buffalo and Baruch College, BBA in Operations Management

CAPITAL MARKETS PLATFORM

Investment Sales & Acquisitions

As one of the leading building sales firms in the world, global real estate owners and investors look to Cushman & Wakefield to sell investment-grade properties or portfolios. With comprehensive, research-driven global transaction solutions, we deliver outstanding results by seamlessly combining capital markets expertise with our wealth of neighborhood-based knowledge.Our investment professionals have specialized knowledge in all property types with advisors deployed on the ground in all major markets around the world. We advise all types of investors ranging from private individuals to institutions.

- Market research and financial analysis
- Single asset and portfolio transactions
- Expertise in office, industrial, retail, multifamily, healthcare, and more
- Advisory and consulting services

Corporate Finance & Investment Banking

Our comprehensive financial services platform provides both domestic and international clients advisory and capital solutions for all asset classes including office, multifamily, retail, lodging and leisure, healthcare and senior housing facilities, industrial, and land.These services include the structuring and arranging/placement of debt and equity for new acquisitions and recapitalizations, repositioning strategies, note sales, and hotel investment sales.

- Investor finance and investor banking
- Structured finance and loan sales
- Specialized industry services
- Strategy development & advisory services
- Property-level, portfolio-level, entity-level financing
- Securities advisory

Equity, Debt & Structured Finance (EDSF)

Our comprehensive financial services platform provides both domestic and internationalclients advisory and capital solutions for all asset classes including office, multifamily, retail, lodging and leisure, healthcare and senior housing facilities, industrial, and land.These services include the structuring and arranging/placement of debt and equity for new acquisitions and recapitalizations, repositioning strategies, note sales, and hotelinvestment sales.

- Investor finance and investor banking
- Structured finance and loan sales
- Specialized industry services
- Strategy development & advisory services
- Property-level, portfolio-level, entity-level financing
- Securities advisory

The National “EDSF” Team

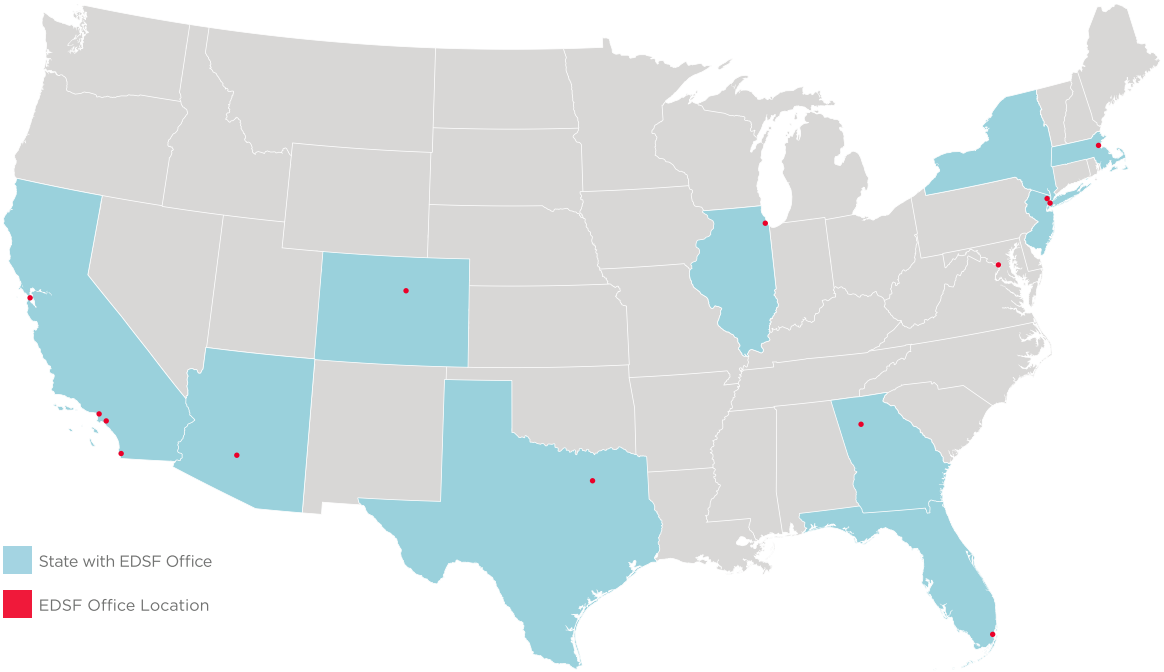
Cushman & Wakefield Equity, Debt & Structured Finance incorporates capital markets knowledge with local real estate expertise to successfully complete any type of real estate transaction. Formerly known as Sonnenblick Goldman, the firm was founded more than 120 years ago. Today, the team is headquartered in New York City and has additional offices located throughout the country. Cushman & Wakefield Equity, Debt & Structured Finance is a leading commercial real estate capital intermediary and the team has executed capital markets transactions for every type of real estate asset.

The firm provides a full range of real estate financial services, including: senior and subordinate financing, construction financing, recapitalizations, joint venture and programmatic venture equity, and loan sale advisory.



Equity, Debt & Structured Finance Offices

New York, NY	Atlanta, GA	Boston, MA	Chicago, IL	Dallas, TX
East Rutherford, NJ	Irvine, CA	Los Angeles, CA	Miami, FL	Phoenix, AZ
San Diego, CA	San Francisco, CA	Washington, D.C.	Denver, CO	





EDITION | **12.4.2023**

EQUITY, DEBT & STRUCTURED FINANCE

FOR MORE INFORMATION, PLEASE CONTACT

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CUSHMAN & WAKEFIELD